

Getting Started Training

7 Days to Director



My Support Team

| Name | Phone |
|------|-------|
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ViSalus Information

| | |
|------------------------------|------------------|
| Website | www.visalus.com |
| Email | info@visalus.com |
| Distributor Relations | 877-VISALUS |
| Fax | 877-547-1570 |
| Vi-Line | 507-726-3700 |
| 24-Hr Pre-Recorded Info Line | 507-726-4054 |

Sunday Monday Tuesday Wednesday Thursday Friday Saturday

| | | | | | | |
|--|---|--|--|--|--|--|
| | 6:00PM PST Challenge Call (507) 726-3356, PIN: 55741# | | | | | |
| | 7:00PM PST Vision Call (507) 726-3356 PIN: 55741# | | | 7:00PM PST Body by Vi™ Membership Call (507) 726-3356, PIN: 55741# | | |
| | | | | Weekly Pay Bonus Cycle Ends Midnight PST | | |

Goals

My **90-Day Challenge Goal** is: _____

To Start your 90 Day Challenge: Log into Vi-Net > Click My Body by Vi > Start the Challenge.

Become a Rising Star! (Achieve Director in your first 30 Days.)



- ◆ Earn an extra bonus on Monday!
- ◆ Company Revenue Sharing in the Weekly Enroller's Pool
- ◆ Exclusive Rising Star Training
- ◆ Company-Wide Recognition



"Refer 3, get your next month FREE"

My Why—The primary reason why I am promoting the

Body by Vi™ Challenge is: _____

*While ViSalus™ is an exciting financial opportunity, as with any business venture, the efforts of individuals vary greatly. Therefore, no one can be guaranteed success as a ViSalus participant. Because results are based upon individual efforts and abilities, and not all participants put forth the effort, not all participants earn profits.

GST Packet & Video at www.gst.visalus.com

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1

Start Your List

- ◆ What 25 people locally do you have the best relationship with?

next page

2

Schedule Your Personal Challenge Party

- ◆ 4-7 days from now: Date _____
- ◆ For Challenge Party details visit party.visalus.com

3

Pre-Party: Pick 2 and PARTY!

- ◆ Studies have shown that people must see something at least **THREE TIMES** before they make a buying decision.
- ◆ Make sure everyone you're inviting has reviewed **AT LEAST TWO** of the promoting tools below **BEFORE** they come to your Challenge Party.

(Review Page 4 for recommended conversation)

- Vi-Line: 507.726.3700
- Videos on YOUR Body by Vi™ Website
- Success From Home Magazine
- Sample the Shake! (Taster Pack, Starter Pack)
- Body by Vi™ Media Kit
- 3 Way Call with upline
- OTHER: _____

Visit www.myvistore.com to order your promoting tools.

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Additional Party Promotion

◆ Nothing will replace a personal conversation. In addition to your conversation and two tools, promote your party by:

- Frequent Status Posts on Facebook & other Social Networks.
- Creating a Facebook Event & inviting all your friends.
- Send a Text Message to all your local contacts.
- Send an Email invitation to all your local contacts.
- OTHER: _____



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Register for the next Success Training

www.events.visalus.com

LOCAL Success Training
REGIONAL Success Training
NATIONAL Success Training

www.gst.visalus.com

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My Top 25 List

What 25 people locally do you have the best relationship with?

| Name | Phone |
|------|-------|
| 1 | |
| 2 | |
| 3 | |
| 4 | |
| 5 | |
| 6 | |
| 7 | |
| 8 | |
| 9 | |
| 10 | |
| 11 | |
| 12 | |
| 13 | |
| 14 | |
| 15 | |
| 16 | |
| 17 | |
| 18 | |
| 19 | |
| 20 | |
| 21 | |
| 22 | |
| 23 | |
| 24 | |
| 25 | |

To expand your list visit memoryjogger.visalus.com

www.gst.visalus.com

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Pre-Party: "Pick 2 and PARTY!"

1

1st Exposure

- ◆ Hey (*their name*), do you have a few minutes to talk?
- ◆ **I just found out** about a 90-Day Health Challenge that I am (*starting/promoting*)
- ◆ My goal is to (*lose weight, get fit, earn a BMW, etc.*) within the next 90 days.
- ◆ You have to hear about this!
Do you have a few minutes right now?
- ◆ GREAT! I'm going to...
(*select tool from list*)



2

2nd Exposure

- ◆ What did you **like best** about the (*tool*)?
- ◆ Great, are you *open* to getting some more info?
- ◆ Ok, you need to check this out...
(*select second tool from list*)

If they ask questions:

Sounds like you're looking for more information? Great, you need to check this out...(*select second tool from list*)

3

Invite to Challenge Party

- ◆ What did you **like best** about the (*tool*)?
- ◆ Great, are you *open* to getting some more info?
- ◆ Awesome, we are getting together (*Promote date and time of Personal Challenge Party*)

4

If Guest Does Not Make It To Challenge Party

- ◆ Invite them to an open local Challenge Party – Check calendars.
- ◆ Or show them the Challenge Party Video (DVD or web)
- ◆ Or invite them to the Body by Vi™
Challenge Call: Mon–Fri at 6:00PM PST
507-726-3356 pin: 55741#